

Willkommen bei / Bienvenue chez ALSO - Fortinet Security Fabric: Introduction



Programme Renens

- ▶ 16:00 – 16:15 **ALSO Bienvenue**
- ▶ 16:15 – 18:00 **Fortinet Security Fabric: Intro**
- ▶ 18:00 – ... **Apéritif**

04.07.2017 Security Fabric: FortiOS 5.6 "deep dive"

TBD (Q3)

Security Fabric: Secure Access Architecture

TBD (Q4)

Security Fabric: Security Operation incl. SIEM

Agenda Zürich & Emmen

- ▶ 10:00 – 10:15 **ALSO Welcome**
- ▶ 10:15 – 12:00 **Fortinet Security Fabric: Intro**
- ▶ 12:00 – ... **Lunch**

04.07.2017 Security Fabric: FortiOS 5.6 "deep dive"

TBD (Q3)	Security Fabric: Secure Access Architecture
TBD (Q4)	Security Fabric: Security Operations incl. SIEM

ALSO Europe at a glance



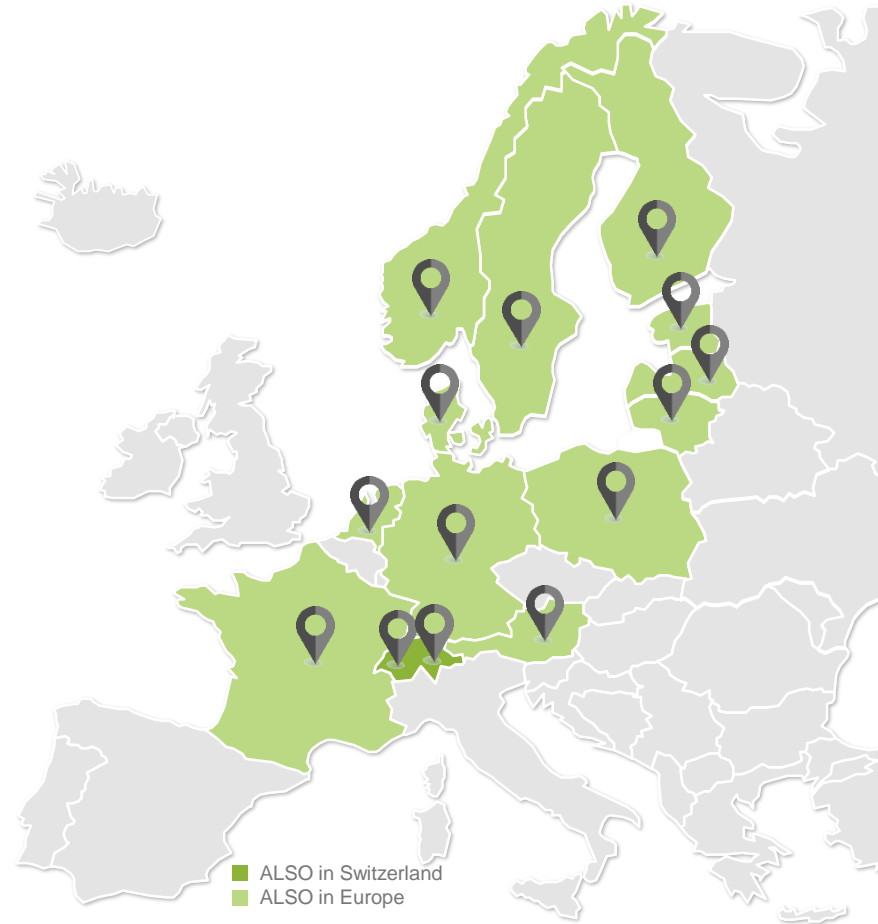
15
European
countries



Around
3'500
employess in
Europe



Around
8000 Mio Euro
Net sales (2016)



■ ALSO in Switzerland
■ ALSO in Europe

ALSO Business Models



Trade processes and optimized logistics for the IT, consumer electronics and telecommunication



Comprehensive solutions and support during all phases of the project create added value



Standard and custom-tailored services for individualized optimization of one's value creation chain

Focus Topics Division Solutions



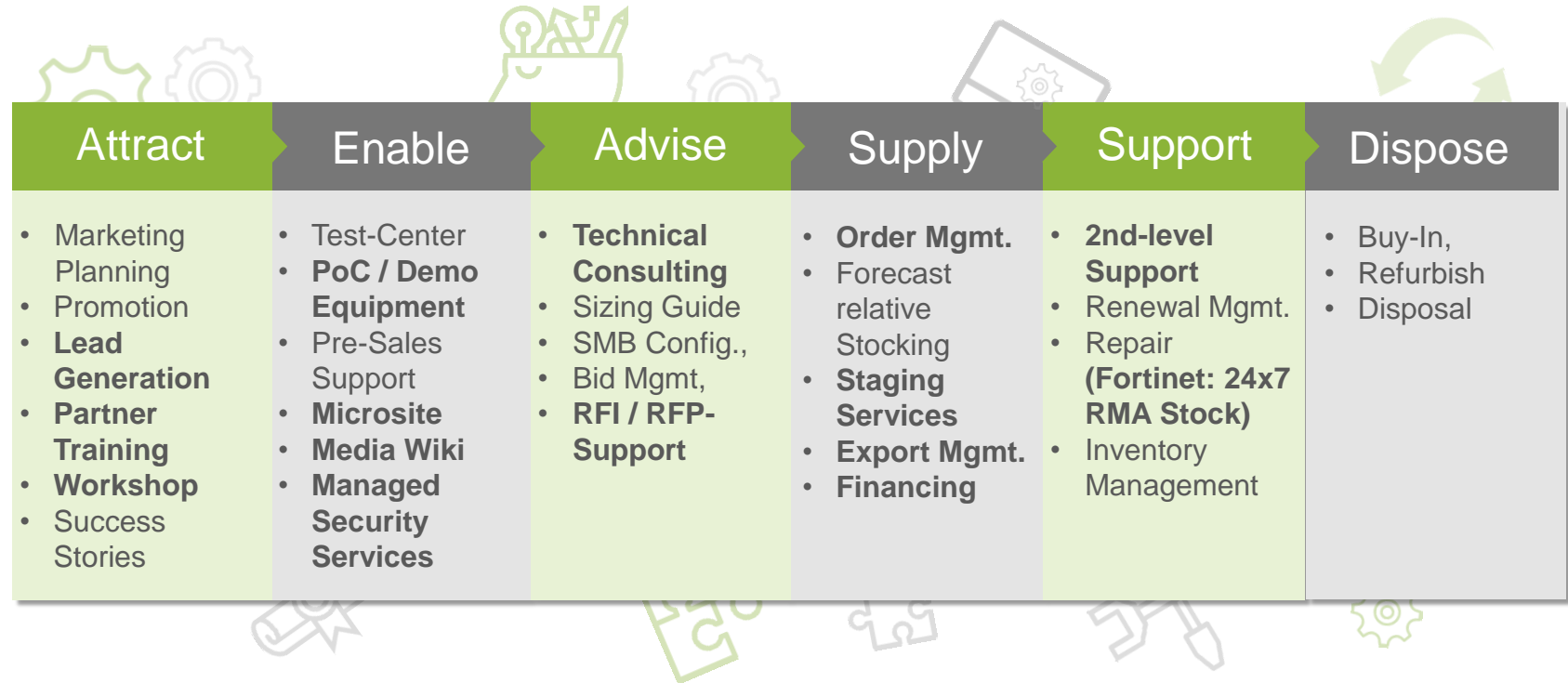


Security @ ALSO Security Solutions & Services

BU Security Services



Security Solutions Portfolio



Security Awareness E-learning

- The awareness training program drives the behavioral change needed to protect sensitive data every day. It includes the following modules:
- Malware Awareness
 - Social Engineering
 - Password Security
 - Email Security
 - Physical Security
 - Mobile Device Security
 - Phishing Awareness
 - Travel Security
 - PCI Compliance
 - Data Privacy Awareness



Business Unit Security @ ALSO Schweiz AG



Alain Tanner
Head of Business
Unit Security



Pirmin Roos
Business
Development
Manager Security



Ivo Tibolla
Business
Development
Manager Security



TBH
Business
Development
Manager Security



Sandro Amrein
Product Manager
Fortinet



Marko Markovic
Product Manager
Sophos

5

Reasons to partner
with ALSO

1

Marketing & Lead Generation

2

PreSales Support

3

Financial & Export Services

4

RMA & Technical Support

5

Asset & Renewal Tracking



Christian Huber
Technical Consultant



TBH
Technical Consultant



Martin Ruesch
Technical Consultant



Sarina Roos
Inside Sales Fortinet



Patrizia Warmuth
Inside Sales ESET

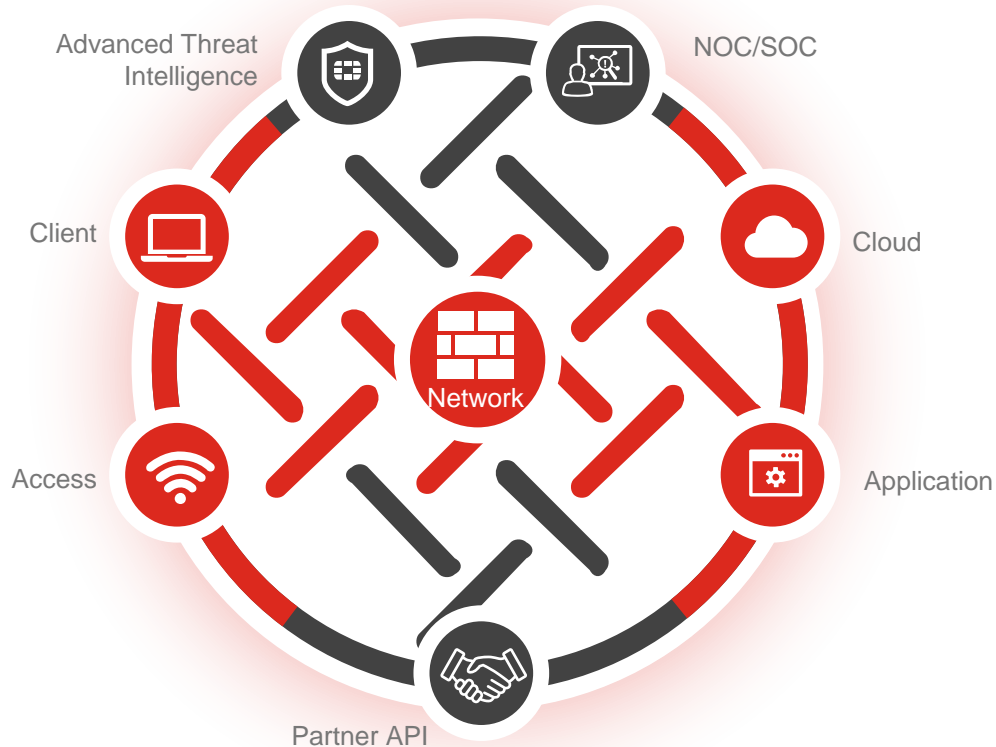


Irma Wälti
Marketing Consultant

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Fortinet Security Fabric - A New Cyber Security Philosophy




**Network & Security
Operation**


**Application
Security**


**Enterprise
Firewall**


**Advanced
Threat
Protection**


**Secure
Access**


**Cloud
Security**



Danke / Thank you / Merci bien / Grazie